

BUSS Chem Tech AG is a worldwide leading source of innovative process technologies in the chemical and fluorine industries, providing customized solutions for our clients. Our services encompass process development in our onsite technical center, basic and detailed engineering packages, key equipment supply, turnkey plants, and start-up and after sales services.

In order to strengthen our Sales Team in **Pratteln, Switzerland**, we are inviting you, as a highly committed and motivated personality with ambition and sense of responsibility to contact our recruitment office for the position:

Sales Manager (m/f)

Your duties:

As part of the Sales Team you

- develop strong relationships with customers
- are responsible for the acquisition of new projects in your overseas sales area
- observe market conditions and anticipate trends
- coordinate and champion technically challenging projects from first contact through realization
- employ your skills and share your know-who with customers, colleagues and partners

Your profile:

- Minimum 5 years international experience with capital equipment sales (e.g. technology or major equipment) preferably in the chemical or fluorine industries
- Proactive, performance-oriented and dynamic personality who likes to work independently, has a distinctive power of endurance and is able to motivate and persuade contacts
- Graduate degree in Chemical Engineering or similar
- Fluency in written and spoken English, knowledge of German advantageous, any further language would be an asset
- Willingness to travel worldwide
- Willingness to change residency to Switzerland
- European citizenship

Your new environment:

- Multifunctional, multidisciplinary environment with corresponding freedom of action and decision making
- Modern offices with first-rate infrastructure
- Superior social benefits under Swiss law
- Exceptional opportunity to develop your personality in an international environment and to advance your skills in a leading technology company

Do you want to be a part of our ambitious and international sales team and directly contribute to the success of the company? Then visit our homepage <https://www.buss-ct.com> and send your complete application to:

BUSS Chem Tech AG
Recruitment
Hohenrainstrasse 12A
CH-4133 Pratteln
Tel. +41 61825 63 46
e-mail: jobs@buss-ct.com